



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 3, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$113,399	37
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$46,004	18
Hatton, Catherine E.	Long Island Insurance Solutions	\$40,125	21
Ahlbum, Tim	Health Coverage Solutions	\$36,516	5
Barta, Devin M.	Barta Insurance Agency	\$34,416	10
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$31,188	1
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$27,851	7
AmeriLife		\$27,297	32
Borosak, William J. Jr.	Secure Financial Group, LLC	\$21,682	7
Olguin, Loren A.	Olguin Insurance Agency	\$18,312	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$17,772	11
Mednick, Scott E.	Professional Insurance Systems of Florida	\$15,239	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,426	15
Rosati, Lisa	Rosati Insurance Agency	\$14,004	3
Edwards, Jackson IV	Edwards Insurance Agency	\$12,252	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$12,050	2
Futurity First Insurance Group, Inc.		\$10,484	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$10,058	3
Silver Producers (\$5,000 - \$10,000)			
Centerstone Insurance & Financial Svcs.		\$9,741	5
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$9,696	2
Clark, John W.	Senior Solutions Insurance Agency	\$9,323	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$9,258	8
Savage, Gina	Savage Insurance Agency	\$9,072	2
Jacobson, Sandy A.	Jacobson Insurance Agency	\$8,981	3
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$8,229	1
AMAC Senior Resources Network		\$7,920	2
Scoggins, Edith A.	Scoggins Insurance Agency	\$7,532	1
Wroblewski, Robert M.	SOS Insurance Group	\$7,389	5
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$7,248	2
Professional Group Plans, Inc.		\$7,112	2
Marrow, Elizabeth	Marrow Insurance Agency	\$7,020	1
American Eagle Consultants, Inc.		\$6,931	3
Schwartz, Scott J.	Insurance Protection Services	\$6,792	1
Maisto, Stephen	Senior Health Solutions	\$6,696	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,407	1
Deceglia, Lorna K.	Deceglia Insurance Agency	\$6,336	1
Hoefer, Francis E.	Hoefer Insurance Agency	\$6,164	1
Catron, Edward A.	Catron Insurance Agency	\$5,976	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$5,795	3
Maisonet, Joseph	Maisonet Insurance Agency	\$5,544	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$5,384	3



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 3, 2016

Bronze Producers (\$2,500 - \$5,000)

Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,823	4
Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,619	1
Lerner, Stanford J.	Lerner Insurance Agency	\$4,584	2
Senior Insurance Marketing, Inc.		\$3,912	2
Jones, John A.	Jones Insurance Agency	\$3,751	2
Heller, Mark	Heller Insurance Agency	\$3,696	1
McCabe, Michael M.	McCabe Insurance Agency	\$3,611	1
Klein, Stuart B.	Klein Insurance Agency	\$3,564	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,564	1
Premier Senior Marketing, Inc.		\$3,504	1
Shaw, Tim	Shaw Insurance Agency	\$3,480	1
Carreras, Thomas B.	Carreras Insurance Agency	\$3,479	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,372	2
Rosen, David S.	Rosen Insurance Agency	\$3,372	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$3,276	1
Gustafson, Erick S.	Gustafson Insurance Agency	\$3,276	1
Mann, Harvey S.	Mann Insurance Agency	\$3,276	1
ERIN Marketing, Inc.		\$3,264	2
Jsrins, Inc.		\$3,168	2
Adelson, Andy G.	Adelson Insurance Agency	\$3,108	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$3,024	1
Lewis, Wade C.	Lewis Insurance Agency	\$2,868	1
Levine, Steven N.	Levine Insurance Agency	\$2,844	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,844	1
Roper, Charles W.	Roper Insurance Agency	\$2,759	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,676	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,676	1
McNeel, James E.	McNeel Insurance Agency	\$2,579	1
Byrnes, Robert M.	Byrnes Insurance Agency	\$2,520	1



Weekly Leader Board

FOR THE WEEK ENDING

July 3, 2016

Writing Agents

Combined Health/Life

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$31,188
--------------------------	----------

Platinum Producers (\$15,000 - \$20,000)

Hargis, Mark D.	\$16,308
-----------------	----------

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$11,760	Becker, Gary S.	\$11,219
Ripoll, Glenn A.	\$11,220		

Silver Producers (\$5,000 - \$10,000)

Bahlkow, Valerie J.	\$8,520	Hoefer, Francis E.	\$6,164
Ulayyet, Fred M.	\$8,229	Jaffe, Joseph A.	\$6,120
Scoggins, Edith A.	\$7,532	Heck, Douglas S.	\$5,976
Mangini, Nicholas L.	\$7,188	Sachs, Kerry	\$5,954
Lepage, Kenneth L. Jr.	\$7,080	Cortes, Julio C.	\$5,784
McGregor, Iyan L.	\$7,080	Aboul-Hosn, Haitham M.	\$5,588
Marrow, Elizabeth	\$7,020	Cortes, Viviana J.	\$5,412
Schwartz, Scott J.	\$6,792	Jacobson, Sandy A.	\$5,230
Dibisceglie, Darrin J.	\$6,768	Bushko, Heidi	\$5,172
Hilgendorf, Sydney M.	\$6,407	Edwards, Jackson IV	\$5,172
Lawrence, Kevin	\$6,368	Lemar, Michael	\$5,139
Deceglia, Lorna K.	\$6,336	Colpitts, Walter W.	\$5,124
Dega, Brigett L.	\$6,324	Payant, Thomas A.	\$5,112

Bronze Producers (\$2,500 - \$5,000)

Enns, Henry	\$4,751	Costanzo, Nicholas P.	\$3,563
Pomeraniec, David	\$4,619	Kornbluh, Gary N.	\$3,552
Maisto, Stephen	\$4,464	Graham, Christopher C.	\$3,516
Brown, Matthew	\$4,355	Altman-Felsher, Helen	\$3,504
Garland, Edwin D.	\$4,152	Greenstein, Bruce	\$3,480
Derevensky, Jackie	\$4,104	Rosen, Paul J.	\$3,480
Gilbert, Brian	\$4,092	Amrom, Michele	\$3,479
Kingsley, Beverly J.	\$4,031	Rosen, David S.	\$3,372
Pucci, Katya	\$3,924	Dillow, David S.	\$3,300
Carton, Alexandra	\$3,768	Gustafson, Erick S.	\$3,276
Keiffert, Greg N.	\$3,768	Hanes, Darlene M.	\$3,276
Blake, Karla	\$3,756	Mairano, Alexander E.	\$3,276
Heller, Mark	\$3,696	Richard, Paul	\$3,276
Savage, Gina	\$3,660	Quigg, Thomas L.	\$3,275
Sutton, Gary E.	\$3,611	Stevens, Jason	\$3,262
Klein, Stuart B.	\$3,564	Holzman, Robert	\$3,155
Rutstein, Michael W.	\$3,564	Adelson, Andy G.	\$3,108
Spizzuco, Samuel	\$3,564	Doering, Robert J.	\$3,108



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

July 3, 2016

Reyer, Jerome H.	\$3,108	Roper, Charles W.	\$2,759
Bolt, Noah B.	\$3,054	Strobel, James	\$2,759
Lidinsky, Richard J.	\$3,024	Whiteley, William R.	\$2,759
Mangini, Rosemary	\$3,012	Unsell, Rhona S.	\$2,712
Spire, Brian W.	\$3,012	Hooker, Thad N.	\$2,688
Terminiello, Christine	\$2,939	Szilagyi, Kathleen	\$2,688
Mannoni, Audrey	\$2,927	Ahlbum, Jon	\$2,676
Parsley, Eugene	\$2,885	Badessa, Joseph J.	\$2,676
Lewis, Wade C.	\$2,868	Daenzer, Christopher	\$2,676
Dimsdale, William T.	\$2,861	Johnson, Devin P.	\$2,676
Bechtold, Edward H. III	\$2,844	Kitay, Laura A.	\$2,676
Jackson, Douglas	\$2,844	Pendry, Jessica	\$2,676
Levine, Steven N.	\$2,844	Kahn, Peter S.	\$2,628
Primack, Neil E.	\$2,844	Ahmed, Nur N.	\$2,616
Saval, Toby	\$2,844	Caravousanos, George J. Jr.	\$2,616
Warren, Gary A.	\$2,844	Elfrink, Priscilla	\$2,592
Sonzogni, Brett	\$2,808	McNeel, James E.	\$2,579
Hunt, Marilee	\$2,784	Byrnes, Robert M.	\$2,520